



# CORE PLUS

As of March 31, 2017

## QUARTERLY RETURNS (%)

2017	Q1	Q2	Q3	Q4	YTD
PIA (Gross)	1.28				1.28
Bloomberg Barclays Aggregate <sup>1</sup>	0.82				0.82
PIA (Net) <sup>2</sup>	1.19				1.19

## ANNUAL RETURNS (%)

	2008 <sup>3</sup>	2009	2010	2011	2012	2013	2014	2015	2016
PIA (Gross)	3.81	7.98	6.85	6.08	6.20	-0.48	5.92	0.01	5.38
Bloomberg Barclays Aggregate <sup>1</sup>	4.07	5.93	6.54	7.84	4.22	-2.02	5.97	0.55	2.65
PIA (Net) <sup>2</sup>	3.63	7.61	6.48	5.71	5.83	-0.83	5.55	-0.34	5.01

## ANNUALIZED RETURNS (%)

	1 Year	3 Year	5 Year	7 Year	Inception (6/30/08)
PIA (Gross)	3.35	3.38	3.46	4.18	4.89
Bloomberg Barclays Aggregate <sup>1</sup>	0.44	2.68	2.34	3.48	4.14
PIA (Net) <sup>2</sup>	2.99	3.02	3.10	3.81	4.52

The **Core Plus Composite** was created in May 2015 and is managed by Pacific Income Advisers (PIA). Returns are presented gross and net of fees and include the reinvestment of all income. Gross and net of fee returns are net of all transaction cost. **The attached disclosure is an integral part of this performance presentation. Past performance is not indicative of future results.**

<sup>1</sup>Bloomberg Barclays U.S. Aggregate Bond Index is an unmanaged index that covers the investment grade fixed rate bond market with index components for government and corporate securities, mortgage pass-through securities, and asset-backed securities. The issues must be rated investment grade, be publicly traded, and meet certain maturity and issue size requirements. You cannot invest directly in an index.

<sup>2</sup>Net of fee performance was calculated using the highest annual management fee of 0.35%, applied to the gross results on a monthly basis.

<sup>3</sup>2008 is a partial period from June 30 to December 31.

**ANNUAL DISCLOSURE PRESENTATION**

Year End	Total firm assets (millions)	Composite assets		Annual Performance Results					
		USD (millions)	Number of accounts	Composite gross	Composite Net	Bloomberg Barclays Agg	Composite Dispersion	Composite 3 Yr. Ex-Post STD	Index 3 Yr. Ex-Post STD
2016	8,841	7	Five or fewer	5.38%	5.01%	2.65%	N.A. <sup>1</sup>	2.91%	2.98%
2015	10,084	6	Five or fewer	0.01	(0.34)	0.55	N.A.	2.93	2.88
2014	10,478	166	Five or fewer	5.92	5.55	5.97	N.A.	2.73	2.63
2013	11,829	155	Five or fewer	(0.48)	(0.83)	(2.02)	N.A.	2.64	2.71
2012	13,344	191	Five or fewer	6.20	5.83	4.22	N.A.	2.02	2.38
2011	3,895	213	Five or fewer	6.08	5.71	7.84	N.A.	2.39	2.78
2010	4,387	228	Five or fewer	6.85	6.48	6.54	N.A.	N.A. <sup>2</sup>	N.A. <sup>2</sup>
2009	4,467	214	Five or fewer	7.98	7.61	5.93	N.A.	N.A.	N.A.
2008 <sup>3</sup>	4,341	231	Five or fewer	3.81	3.63	4.07	N.A.	N.A.	N.A.

<sup>1</sup>N/A = Information is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year.

<sup>2</sup>N.A.=The 3 year Ex-post standard deviation isn't presented since there aren't 36 monthly returns available prior to this period.

<sup>3</sup>2008 is a partial period from June 30 to December 31.

**Core Plus Composite** consists of portfolios benchmarked to the Bloomberg Barclays U.S. Aggregate Bond Index and is constructed from all major fixed income sectors. Portfolios managed in this style seek to maximize total return and allow the use of non-investment grade securities as well as other non-benchmark sectors. The composite will tactically invest in sectors outside the index (typically ranging from 10% - 40%) and hold more concentrated positions to enhance returns and diversify risk. The minimum account size for the composite is \$1MM.



## CORE PLUS CONTINUED

*Pacific Income Advisers is an autonomous investment management firm registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940. The firm maintains a complete list and description of composites, which is available upon request.*

*Pacific Income Advisers claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Pacific Income Advisers has been independently verified for the periods January 1, 1994 through December 31, 2016. A copy of the verification report is available upon request.*

*Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.*

*The Core Plus Composite was created in May 2015.*

*Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Past performance is not indicative of future results.*

*The U.S. Dollar is the currency used to express performance. Returns are presented gross and net of management fees and include the reinvestment of all income. Net of fee performance was calculated using the highest management fee of 0.35%. The highest management fee may change over time. The annual composite dispersion presented is an equal-weighted standard deviation calculated for the accounts in the composite the entire year. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.*

*The management fee schedule is as follows: 0.35% on the first \$25 million, 0.30% on the next \$25 million, and 0.25% on the balance. Actual investment advisory fees incurred by clients may vary.*