



MARKET DURATION

As of December 31, 2017

QUARTERLY RETURNS (%)

2017	Q1	Q2	Q3	Q4	YTD
PIA (Gross)	1.10	1.72	0.91	0.46	4.25
Bloomberg Barclays Gov/Credit ¹	0.96	1.69	0.81	0.49	4.00
PIA (Net) ²	1.01	1.63	0.82	0.38	3.89

ANNUAL RETURNS (%)

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
PIA (Gross)	7.38	4.98	6.48	7.38	5.12	-2.24	5.95	0.32	4.15	4.25
Bloomberg Barclays Gov/Credit ¹	5.70	4.52	6.59	8.74	4.82	-2.35	6.01	0.15	3.05	4.00
PIA (Net) ²	6.96	4.56	6.06	6.95	4.70	-2.58	5.58	-0.03	3.79	3.89

ANNUALIZED RETURNS (%)

	1 Year	3 Year	5 Year	7 Year	10 Year	Inception (12/31/93)
PIA (Gross)	4.25	2.89	2.44	3.51	4.33	5.47
Bloomberg Barclays Gov/Credit ¹	4.00	2.38	2.13	3.43	4.08	5.33
PIA (Net) ²	3.89	2.53	2.09	3.14	3.95	5.02

Pacific Income Advisers, Inc. (PIA) is an autonomous investment management firm registered under the Investment Advisers Act of 1940. PIA manages a variety of fixed income, equity, and balanced assets for primarily United States clients.

Market Duration Composite consists of portfolios benchmarked to the Bloomberg Barclays U.S. Government/Credit Bond Index and is constructed from all major fixed income sectors. Portfolios managed in this style tend to be conservative in terms of sector weights, quality and duration ranges, compared to that of the index. The composite may invest in sectors that are not included in the Index and may not necessarily be representative of its benchmark. The minimum account size for this composite is \$1 million. Prior to April 1, 2009 the minimum account size was \$3 million.

The Market Duration Composite was created in January 1994 and is managed by Pacific Income Advisers (PIA). Returns are presented gross and net of fees and include the reinvestment of all income. Gross and net of fee returns are net of all transaction cost. The U.S. Dollar is the currency used to express performance. Past performance is not indicative of future results. To receive a complete list and description of PIA's composites and or a presentation that adheres to the GIPS standards, contact Nicholas Parenti, at (310) 255-4427 or by email at nparenti@pacificincome.com.

Pacific Income Advisers claims compliance with the Global Investment Performance Standards (GIPS®)

¹Bloomberg Barclays U.S. Government/Credit Bond Index includes securities in the Government and Credit Indices. The Government Index includes treasuries (i.e., public obligations of the U.S. Treasury that have remaining maturities of more than one year) and agencies (i.e., publicly issued debt of U.S. Government agencies, quasi-federal corporations, and corporate or foreign debt guaranteed by the U.S. Government). The Credit Index includes publicly issued U.S. corporate and foreign debentures and secured notes that meet specified maturity, liquidity, and quality requirements. You can not invest directly in an index.

²Net of fee performance was calculated using the highest annual management fee of 0.35%, applied to the gross results on a monthly basis. For the periods 6/30/98 to 12/31/12 the highest management fee was 0.40%. Prior to 6/30/98, the highest management fee was 0.60%.