



CORE PLUS

As of September 30, 2020

QUARTERLY RETURNS (%)

2020	Q1	Q2	Q3	Q4	YTD
PIA (Gross)	3.50	2.83	0.72		7.20
Bloomberg Barclays Aggregate ¹	3.15	2.90	0.62		6.79
PIA (Net) ²	3.41	2.74	0.64		6.92

ANNUAL RETURNS (%)

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
PIA (Gross)	6.85	6.08	6.20	-0.48	5.92	0.01	5.38	4.64	-0.31	8.47
Bloomberg Barclays Aggregate ¹	6.54	7.84	4.22	-2.02	5.97	0.55	2.65	3.54	0.01	8.72
PIA (Net) ²	6.48	5.71	5.83	-0.83	5.55	-0.34	5.01	4.27	-0.66	8.10

ANNUALIZED RETURNS (%)

	1 Year	3 Year	5 Year	7 Year	10 Year	Inception (6/30/08)
PIA (Gross)	7.26	5.22	4.79	4.55	4.22	5.00
Bloomberg Barclays Aggregate ¹	6.98	5.24	4.19	3.97	3.64	4.43
PIA (Net) ²	6.88	4.85	4.42	4.19	3.86	4.64

Pacific Income Advisers, Inc. (PIA) is an autonomous investment management firm registered under the Investment Advisers Act of 1940. PIA manages a variety of fixed income and equity assets for primarily United States clients.

Core Plus Composite consists of portfolios benchmarked to the Bloomberg Barclays U.S. Aggregate Bond Index and is constructed from all major fixed income sectors. Portfolios managed in this style seek to maximize total return and allow the use of non-investment grade securities as well as other non-benchmark sectors. The composite will tactically invest in sectors outside the index (typically ranging from 10% - 40%) and hold more concentrated positions to enhance returns and diversify risk. There is no account minimum. Prior to 3/31/17 the minimum account size was \$1MM.

The Core Plus Composite was created in May 2015 and is managed by Pacific Income Advisers (PIA). Returns are presented gross and net of fees and include the reinvestment of all income. Gross and net of fee returns are net of all transaction cost. The U.S. Dollar is the currency used to express performance. Past performance is not indicative of future results. To receive a complete list and description of PIA's composites and or a GIPS Report, contact Nicholas Parenti, at (310) 255-4427 or by email at nparenti@pacificincome.com.

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¹Bloomberg Barclays U.S. Aggregate Bond Index is an unmanaged index that covers the investment grade fixed rate bond market with index components for government and corporate securities, mortgage pass-through securities, and asset-backed securities. The issues must be rated investment grade, be publicly traded, and meet certain maturity and issue size requirements. You cannot invest directly in an index.

²Net of fee performance was calculated using the highest annual management fee of 0.35%, applied to the gross results on a monthly basis.